

Message Text

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PAGE 01 PRETOR 04655 111517Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 MMO-01 /020 W
-----047049 121855Z /62

R 111350Z AUG 78
FM AMEMBASSY PRETORIA
TO SECSTATE WASHDC 2072
INFO AMCONSUL CAPE TOWN
AMCONSUL DURBAN
AMCONSUL JOHANNESBURG

UNCLAS PRETORIA 4655

E.O. 11652: N/A
TAGS: BEXP, ECRP, SF
SUBJECT: COMMERCIAL REPORTING - BEST PROSPECTS

REFERENCE; DEPARTMENT OF STATE A-2399

1. REF AIRGRAM ASKS FOR SUBMISSION OF BEST PROSPECTS REPORT BY SEPTEMBER 15. THIS REPORT HAS IN THE PAST BEEN PREPARED PERSONALLY BY COMMERCIAL OFFICER IN JOHANNESBURG WITH HELP OF COMMERCIAL STAFFS IN DURBAN AND CAPE TOWN, AND CONSIDERABLE TRAVEL TO INTERVIEW KEY BUSINESSMEN,

2. AS DEPARTMENT IS AWARE, JOHANNESBURG HAS BEEN WITHOUT A FULL-TIME COMMERCIAL OFFICER FOR EIGHT MONTHS, AND THE POSITION WILL NOT BE FILLED BEFORE SEPTEMBER.

3. WHILE PRELIMINARY WORK ON THE REPORT IS BEING UNDERTAKEN BY COMMERCIAL STAFFS OF THE THREE CONSULATES, WE FEEL IT WOULD BE DESIRABLE FOR FINAL REPORT TO BE DONE BY NEW COMMERCIAL OFFICER. PROJECT WOULD ALSO PROVIDE HIM WITH EXCELLENT INTRODUCTION TO BUSINESS COMMUNITIES IN THE MAIN CENTERS OF SOUTH AFRICA.

4. IF COMMERCE AGREES WITH THIS, SUGGEST THAT
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A NEW DEADLINE BE SET FOR SUBMISSION OF REPORT, POSSIBLY AFTER CONSULTATION WITH COMMERCIAL OFFICER CLEW IN WASHINGTON.
EDMONDSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: REPORTS, CERP 1216
Control Number: n/a
Copy: SINGLE
Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PRETOR04655
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780330-0861
Format: TEL
From: PRETORIA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780873/aaaacjkh.tel
Line Count: 58
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f2cdf264-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1767599
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL REPORTING - BEST PROSPECTS
TAGS: BEXP, ECRP, SF
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f2cdf264-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014